# NASUCA Accounting and Finance Committee Presentation

Account 930.2



### Agenda

- About EPI
  - Research on 930.2 expenses
- Overview of the expense accounts
- Issues identified by FERC
  - The Division of Audits and Accounting (DAA)
- Issues identified in rate cases at the state level
  - Discovery
  - Testimony
- Developments at the state and federal level
  - Petition to FERC
  - Legislation



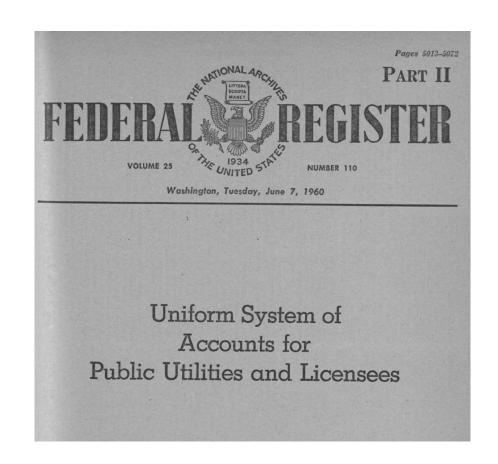
### **Energy and Policy Institute**

- National utility watchdog and research nonprofit organization
- Publish reports and articles on variety of issues related to industry:
  - Powerless in the U.S. Utilities Shut Off Power 5.7 Million Times Since 2020, January 2023
  - <u>Utility front groups spending on disinformation advertising</u>, September 2022
  - <u>Pollution Payday: Analysis of executive compensation and incentives of the largest U.S. investor-owned utilities</u>, September 2020
  - <u>Strings Attached: How utilities use charitable giving to influence politics and increase investor profits</u>, December 2019
- On the topic of 930.2:
  - Paying for Utility Politics: How ratepayers are forced to fund the Edison Electric Institute and other political organizations, May 2017
  - Getting Politics Out of Utility Bills, January 2023



## 930.2, Miscellaneous general expenses

- This account shall include the cost of labor and expenses incurred in connection with the general management of the utility not provided for elsewhere.
  - Labor:
    - Miscellaneous labor not elsewhere provided for.
  - Expenses:
    - Industry association dues for company memberships
    - Contributions for conventions and meetings of the industry
    - For Major utilities, research, development, and demonstration expenses not charged to other operation and maintenance expense accounts
    - Communication service not chargeable to other accounts
    - Trustee, registrar, and transfer agent fees and expenses
    - Stockholders meeting expenses
    - Dividend and other financial notices
    - Printing and mailing dividend checks
    - Directors' fees and expenses
    - Publishing and distributing annual reports to stockholders
    - Public notices of financial, operating and other data required by regulatory statutes ...





# 426.4, Expenditures for certain civic, political and related activities

- This account must include expenditures for the purpose of influencing public opinion with respect to the election or appointment of public officials, referenda, legislation, or ordinances (either with respect to the possible adoption of new referenda, legislation or ordinances or repeal or modification of existing referenda, legislation or ordinances) or approval, modification, or revocation of franchises; or for the purpose of influencing the decisions of public officials.
- This account must not include expenditures that are directly related to appearances before regulatory or other governmental bodies in connection with an associate utility company's existing or proposed operations.



# 930.2 Examples in FERC Form 1

| Description               | Amount       |
|---------------------------|--------------|
| Industry Association Dues | \$18,354,615 |
| Service Co. Billings      | \$4,893,494  |
|                           | \$22,904,799 |

| Description                    | Amount      |
|--------------------------------|-------------|
| Amortize EEI Dues              | \$607,343   |
| Winner and Mandabach Campaigns | \$138,758   |
| United Way                     | \$7,290     |
| Director Fees                  | \$117,548   |
|                                | \$5,335,823 |

| Description                   | Amount       |
|-------------------------------|--------------|
| Industry Association Dues     | \$2,268,294  |
| Director's Fees and Expenses  | \$573,507    |
| Environmental Health & Safety | \$239,057    |
| Manatee Viewing Center        | \$394,351    |
| Fees – Report Filings         | \$75,741     |
| Intercompany Charges          | \$12,675,729 |
|                               | \$18,436,026 |



### Issues identified by FERC

- FY2023 Report on Enforcement: "DAA continues to observe certain areas in which compliance has been problematic for some entities ...
  - "Administrative and General (A&G) Expenses Most audits find that public utilities recorded non-operating expenses and functional operating expenses in A&G expense accounts, leading to inappropriate inclusion of such costs in revenue requirements produced by their formula rates.
    - Examples of these costs include: employment discrimination settlement payments, lobbying expenses, charitable contributions, storm damage costs to distribution systems, distribution system maintenance expenses, generation function costs, costs of services provided to affiliates, and payments of penalties."
  - "General Accounting Other common accounting findings include ... donations, penalties/fines, and lobbying activities; and membership dues..."





### Issues identified by FERC cont.

- Misclassification utilities recording memberships in Account 921, Office Supplies and Expenses, and Account 923, Outside Services Employed
- Charitable contributions and Directors' charitable awards charged to 930.2;
   should be charged to Account 426.1, Donations
- Lobbying costs charged to 930.2; should be charged to Account 426.4, Expenditures for Certain Civic, Political and Related Activities
- Ratepayers successful challenge of PATH (No.ER09–1256; Keryn Newman and Alison Haverty v. FERC (No.20–1324) found Company charged over \$6 million in lobbying expenses to customer accounts
  - "Because indirect influence of state officials responsible for certification decisions was the undeniable purpose of the expenditures at issue here, they should have been assigned to Account 426.4."
  - "The Clause is not confined to expenditures for "directly" influencing the decisions of public officials."



- FERC has found millions of dollars in lobbying, charitable and political expenses that companies incorrectly recorded in accounts that led to the improper inclusion of those costs in wholesale power and transmission formula rates.
- This is in addition to other accounting errors found during the audit and investigation process.

| Utility =   | Audit# =                   | Amount =    | Type =                  | Notes =   |
|---|----------------------------|-------------|-------------------------|---|
| Westar Energy, Inc. and<br>Kansas Gas & Electric<br>Company (KGE) | FA15-9-000;<br>FA15-15-000 | \$19,501    | Charitable<br>Donations | Westar and KGE improperly recorded nonoperating labor expenses associated w/nonoperating activities on behalf of the Westar Energy Foundation in operating expense accounts that are included in the wholesale transmission formlate rate. As a result, Westar overstated various operating expense accounts and overbilled wholesale transmission customers. Amount was found in refund report link to on the right. |
| Duke Energy   | PA14-2-000                 | \$2,400,000 | Lobbying                | Duke also had a 50/50 internal lobbyist allocation to above-the-line and below-the-line accounts. DAA could not determine why Duke had this procedure.  |
| Duke Energy   | PA14-2-000                 | \$39,000    | Charitable<br>Donations |   |
| Entergy Corp.   | FA-15-13-000               | \$15,000    | Legal                   | DAA sampled invoices and identified \$15,000 in merger-related legal costs were included in Account 923 for outside service expenses, and included in transmission formula rates, which resulted in their transmission revenue requirement being overstated. Should be in Account 426.5   |
| Entergy Arkansas  | FA-15-11-000               | \$85,604    | Lobbying                | Reference that this included EEI dues   |
| Entergy Gulf States<br>Louisiana                                  | FA-15-10-000               | \$85,604    | Lobbying                | Staff confirmed that charges from 2013-2015 were in correct accounts  |
| Enbridge (North Dakota<br>Pipeline Company)                       | FA15-4-000                 | \$191,030   | Charitable<br>Donations | Enbridge/NDPL recorded the donations in Account 590. Overstated operating expenses. Such expenses should be recorded in a nonoperating account.   |
| Dominion Energy<br>Transmission                                   | FA15-16-000                | \$653,000   | Lobbying                | This FERC letter is notification that DAA completed the audit. It mentions that Dominion disagrees and intends to contest staff findings, including lobbying expenses. DAA found DETI included external entities lobbying portion of dues in operating accounts   |
| Dominion Energy<br>Transmission                                   | FA15-16-000                | \$2,200,000 | Lobbying                | This FERC letter is notification that DAA completed the audit. It mentions that Dominion disagrees and intends to contest staff findings, including lobbying expenses. DAA found DETI included internal lobbyists labor in operating accounts   |

| Maritimes & Northeast   FA19-9-000   Specified   Clobbying   Charitable   Specified   Clobbying   Charitable   Specified   FA20-3-000   Specified   Charitable   Specified   FA20-3-000   Specified   Charitable   Specified   FA20-3-000   Specified   FA20-3-000   Specified   FA20-3-000   Specified   FA20-3-000   Specified   Specifi | Utility =                | Audit# =    | Amount =  | Type =              | Notes =   |
|--|--------------------------|-------------|-----------|---------------------|---|
| National Fuel FA19-6-000 specified Lobbying Consumer Energy Alliance Company and not establish effective controls after a 2014 audit. SDGAE made charitable contains and economic development grants – recorded in 930.2, but DAA discovered should be in 426 and economic development grants – recorded in 930.2, but DAA discovered should be in 426 and economic development grants – recorded in 930.2, but DAA discovered should be in 426 and economic development grants – recorded in 930.2, but DAA discovered should be in 426 and economic development grants – recorded in 930.2, but DAA discovered should be in 426 and economic development grants – recorded in 930.2, but DAA discovered should be in 426 and economic development grants – recorded in 930.2, but DAA discovered should be in 426 and economic development grants – recorded in 930.2, but DAA discovered should be in 426 and economic development grants – recorded in 930.2, but DAA discovered should be in 426 and economic development grants – recorded in 930.2, but DAA discovered should be in 426 and economic development grants – recorded in 930.2, but DAA discovered should be in 426 and economic development grants – recorded in 930.2, but DAA discovered in 426 and economic development grants – recorded in 930.2, but DAA discovered in 426 and economic development grants – recorded in 930.2, but DAA discovered in 426 and economic development grants – recorded in 930.2, but DAA discovered in 426 and economic development grants – recorded in 930.2, but DAA discovered in 426 and economic development grants – recorded in 930.2, but DAA discovered in 426 and economic development grants – recorded in 930.2, but DAA discovered in 426 and economic development grants – grants and economic development  | National Fuel            | FA19-6-000  |           |                     | Examples include Theatre of Youth and Big Brother Big Sister  |
| San Diego Gas & Electric  A19-3-000  S742,000  Donations  DAA discovered should be in 426.1  Company did not establish effective controls after a 2014 audit. DAA found \$114,000  S390,000  Lobbying  Allete  FA19-3-000  S26,000  Lobbying  Amritimes & Northeast Pipeline  FA19-9-000  See Good Book See Fa20-3-000  FA20-3-000  FA20-3-000  Specified  Donations  Portice Ameren  FA20-8-000  Ameren  FA20-8-000  Ameren  FA20-8-000  Ameren  FA20-8-000  Ameren  FA20-8-000  Ameren  FA20-8-000  Specified  Donations  Political Specified  Donations  Portice Ameren  FA20-8-000  Specified  Donations  Portice Ameren paid for membership dues and the lobbying portion for the dues and included all expenses in accounts associated with utility business expenses - not account 426.4  Ameren paid for membership dues and the lobbying portion for the dues and included all expenses in accounts associated with utility business expenses - not account 426.4  Ameren paid for membership dues and the lobbying portion for the dues and included all expenses in accounts associated with utility business expenses - not account 426.4  Ameren paid for membership dues and the lobbying portion for the dues and included all expenses with nonoperating activities were in operating accounts associated with utility business expenses - not account 426.4  Ameren paid for membership dues and the lobbying portion for the dues and included all expenses with nonoperating activities were in operating accounts and allocated from the accounts 200 and 266, which caused the salaries to be recovered from transmission customers. Work for the PACs should be charged to Account 426.4  Ameren paid for membership dues and the lobbying portion for the use and included all expenses in accounts associated with utility business expenses | National Fuel            | FA19-6-000  |           | Lobbying            | Consumer Energy Alliance  |
| San Diego Gas & Electric Allete FA29-2-000 S26,000 Lobbying FA20-2-000 S26,000 Lobbying FA20-2-000 FA19-9-000 FA19-9-000 FA19-9-000 General Pipeline UGI FA20-3-000 FA20-3-000 FA20-3-000 FA20-3-000 General Pipeline GA20-3-000 FA20-3-000 FA20-3-000 FA20-3-000 GARDINA PIPELINA PIPELIN | San Diego Gas & Electric | FA19-3-000  | \$742,000 |                     | charitable donations and economic development grants - recorded in 930.2, but   |
| Maritimes & Northeast Pipeline  FA19-9-000  More Specified Lobbying  FA20-3-000  FA20-3-00 | San Diego Gas & Electric | FA19-3-000  | \$390,000 | Lobbying            | \$114,000 paid to consultants hired to lobby and \$275,522 to industry groups paid  |
| Maritimes & Northeast   FA19-9-000   Specified   Clobbying   Charitable   Specified   Clobbying   Charitable   Specified   FA20-3-000   Specified   Charitable   Specified   FA20-3-000   Specified   Charitable   Specified   FA20-3-000   Specified   FA20-3-000   Specified   FA20-3-000   Specified   FA20-3-000   Specified   Specifi | Allete                   | FA20-2-000  | \$26,000  | Lobbying            |   |
| UGI  FA20-3-000 specified Donations  PA Chamber of Business and Industry recorded in 930.2. Lobbying portion was NOT recorded in 426.4. Lobbying costs were improperly included in wholesale transmission rates.  PAC0-6-000 specified Donations  Ameren  FA20-6-000 specified Donations  Ameren  FA20-6-000 specified Donations  FA20-6-000 specified Donations  Ameren employees performed work on behalf of the Political Action Committees and allocated time to Accounts 920 and 556, which caused the salaries to be recovered from transmission customers. Work for the PACs should be charged to Account 426.4  Ameren apiloyees performed work on behalf of the Political Action Committees and allocated time to Accounts 920 and 556, which caused the salaries to be recovered from transmission customers. Work for the PACs should be charged to Account 426.4  Ameren apiloyees performed work on behalf of the Political Action Committees and allocated time to Accounts 920 and 556, which caused the salaries to be recovered from transmission customers. Work for the PACs should be charged to Account 426.4  Ameren apiloyees performed work on behalf of the Political Action Committees and allocated time to Accounts 920 and 556, which caused the salaries to be recovered from transmission customers. Work for the PACs should be charged to 426.4. The Account 920 and 556, which caused the salaries to be recovered from transmission customers. Work for the PACs should be charged to 426.4. The Account 920 and 92 and 9 |                          | FA19-9-000  |           | Lobbying            |   |
| NOT recorded in 426.4. Lobbying costs were improperty included in wholesale transmission rates.  Ameren PA20-8-000 specified Donations Ameren  FA20-8-000 specified Donations Ameren and Included all expenses in accounts associated with utility business expenses - not Account 426.4  Ameren paid for membership dues and the lobbying portion for the dues and included all expenses in accounts associated with utility business expenses - not Account 426.4  Ameren paid for membership dues and the lobbying portion for the dues and included all expenses in accounts associated with utility business expenses - not Account 426.4  Ameren paid for membership dues and the lobbying portion for the dues and included all expenses in accounts associated with utility business expenses - not Account 426.4  Ameren paid for membership dues and the lobbying portion for the dues and included all expenses in accounts associated with utility business expenses - not Account 426.4  Ameren paid for membership dues and the lobbying portion for the dues and included all expenses in accounts associated with utility business expenses - not Account 426.4  Ameren paid for membership dues and the lobbying portion for the dues and included all expenses in accounts associated with utility business expenses - not Account 426.4  Ameren paid for membership dues and the lobbying portion for the dues and included all expenses in accounts associated with utility business expenses - not Account 426.4  Ameren paid for membership dues and the lobbying portion for the dues and included in Account 426.4  Ameren paid for membership dues and the lobbying portion for the dues and included for feed all expenses reported in Form 1 were overstated. NY Power and Sierra Pacific dies diet in Form 1 were overstated. NY Power and Sierra Pacific dietership and the feed all expenses are ported in Form 1 were overstated. N | UGI                      | FA20-3-000  |           |                     |   |
| Ameren FA20-6-000 specified Donations none Political ponations page and allocated time to Accounts 920 and 566, which caused the salaries to be recovered from transmission customers. Work for the PACs should be charged to Account 426.4  Ameren paid for membership dues and the lobbying portion for the dues and included all expenses in accounts associated with utility business expenses - not Account 426.4  Utility  | UGI                      | FA20-3-000  |           | Lobbying            | NOT recorded in 426.4. Lobbying costs were improperly included in wholesale   |
| Ameren FA20-6-000 specified Lobbying included all expenses in accounts associated with utility business expenses - not Account 426.4  Utility  | Ameren                   | FA20-6-000  |           |                     | and allocated time to Accounts 920 and 566, which caused the salaries to be recovered from transmission customers. Work for the PACs should be charged to   |
| NV Energy (Nevada Power and Siera Pacific Power)  PA15-2-000  PA16-3-000  PA16 | Ameren                   | FA20-6-000  |           | Lobbying            | included all expenses in accounts associated with utility business expenses - not   |
| NV Energy (Nevada Power and Siera Pacific Power)  American Transmission Company (ATC)  Black Hills Power  FA16-3-000  FA16-3-0 | Utility =                | Audit# =    | Amount =  | Туре =              | Notes =   |
| American Transmission Company (ATC)  FA16-1-000  \$95,395  Lobbying  None Black Hills Power  FA16-3-000  FA16-3-000  FA16-3-000  FA16-3-000  Rone Black Hills Power  FA16-3-000  FA16-3-000  FA16-3-000  Rone Political Donations  Rational Grid  FA-16-2-000  FA-16-2-000  FA-16-2-000  Rone Political Donations  Improper allocation Anone Specified  FA-16-2-000  FA-16-2-000  FA-16-2-000  FA-16-2-000  FA-16-2-000  Rone Political Donations  Rone Specified  Improper allocation Anone Specified  FA-16-2-000  FA-16-2-000 | Power and Siera Pacific  | PA15-2-000  |           | Lobbying            | merger. Lobbying expenses with nonoperating activites were in operating accounts - operating expenses reported in Form 1 were overstated. NV Power and Sierra Pacific did not identify and correctly account for the invoiced portion of dues and   |
| Black Hills Power  FA16-3-000 specified Lobbying Black Hills included lobbying portion of dues in Account 920.  None Specified Donations  National Grid  FA-16-2-000 specified Lobbying Black Hills included political contributions as part of the transmission formula rate  Membership dues including lobbying-related portion included in Account 921  Improper allocation none among specified specified affiliates  National Grid  FA-16-2-000 specified affiliates  Charitable Donations  National Grid  FA-16-2-000 \$55,000 Donations  National Grid  FA-16-2-000 specified Lobbying Black Hills included lobbying portion of dues in Account 920.  Black Hills included political contributions as part of the transmission formula rate  Membership dues including lobbying-related portion included in Account 921  National Grid USA Service Company allocated a portion of its electric and gas subsidiaries association dues to the National Grid public utility subsidiaries.  Various errors with allocating dues to the subsidiaries and not to other subsidiaries caused companies to subsidize costs of others' association dues  Charitable Donations  Charitable Donations  PA-16-2-000 \$55,000 Donations  Charitable Donations  National Grid USA Service Company made a \$30,000 donation through an electric industry association and recorded the payment in 921 or 930.2. Utility also made a \$25,000 donation to a research institute aimed at high school electrical engineering careers. Commission has directed voluntary contirbutions to non-operating expenses and 426.1.  AEP FA17-1-000 \$275,443 Donations  Marathon recorded donations in Account 320 (outside services). Should be  |                          | FA16-1-000  | \$95,395  | Lobbying            | charged to 426.4. ATC added interest to the refund calculation, which brought the   |
| Black Hills Power  FA16-3-000  Specified Donations  Black Hills included political contributions as part of the transmission formula rate  Membership dues including lobbying-related portion included in Account 921  Improper allocation none among FA-16-2-000  National Grid  FA-16-2-000  FA-1 | Black Hills Power        | FA16-3-000  |           |                     | Black Hills included lobbying portion of dues in Account 920.   |
| National Grid  FA-16-2-000 specified Lobbying Membership dues including lobbying-related portion included in Account 921  Improper allocation none among FA-16-2-000 specified affiliates  National Grid  FA-16-2-000 specified affiliates  FA-16-2-000 specified affiliates  National Grid USA Service Company allocated a portion of its electric and gas subsidiaries association dues to the National Grid public utility subsidiaries. Various errors with allocating dues to the subsidiaries and not to other subsidiaries caused companies to subsidize costs of others' association dues  National Grid USA Service Company made a \$30,000 donation through an electric industry association and recorded the payment in 921 or 930.2. Utility also made a \$25,000 donation to a research institute aimed at high school electrical engineering careers. Commission has directed voluntary contirbutions to non-operating expenses and 426.1.  AEP  FA17-1-000 \$275,443 Donations  National Grid USA Service Company made a \$30,000 donation through an electric industry association and recorded the payment in 921 or 930.2. Utility also made a \$25,000 donation to a research institute aimed at high school electrical engineering careers. Commission has directed voluntary contirbutions to non-operating expenses and 426.1.  AEP  FA17-1-000 \$275,443 Donations  Marathon recorded donations in Account 320 (outside services). Should be  | Black Hills Power        | FA16-3-000  |           |                     | Black Hills included political contributions as part of the transmission formula rate   |
| National Grid  PA-16-2-000  Reperified  Reperified  PA-16-2-000  Report FA-16-2-000  R | National Grid            | FA-16-2-000 |           | Lobbying            | Membership dues including lobbying-related portion included in Account 921  |
| National Grid USA Service Company made a \$30,000 donation through an electric industry association and recorded the payment in 921 or 930.2. Utility also made a \$25,000 donation to a research institute aimed at high school electrical engineering careers. Commission has directed voluntary contirbutions to non-operating expenses and 426.1.  AEP FA17-1-000 \$275,443 Donations  Charitable Donations  National Grid USA Service Company made a \$30,000 donation through an electric industry association and recorded the payment in 921 or 930.2. Utility also made a \$25,000 donation to a research institute aimed at high school electrical engineering careers. Commission has directed voluntary contirbutions to non-operating expenses and 426.1.  AEP FA17-1-000 \$275,443 Donations  National Grid USA Service Company made a \$30,000 donation through an electric industry association and recorded the payment in 921 or 930.2. Utility also made a \$25,000 donation to a research institute aimed at high school electrical engineering careers. Commission has directed voluntary contirbutions to non-operating expenses and 426.1.  AEP Marathon recorded donations in Account 320 (outside services). Should be  | National Grid            | FA-16-2-000 |           | allocation<br>among | subsidiaries association dues to the National Grid public utility subsidiaries.  Various errors with allocating dues to the subsidiaries and not to other subsidiaries  |
| AEP FA17-1-000 \$275,443 Donations  none Charitable Marathon recorded donations in Account 320 (outside services). Should be   |                          |             |           | Charitable          | National Grid USA Service Company made a \$30,000 donation through an electric industry association and recorded the payment in 921 or 930.2. Utility also made a \$25,000 donation to a research institute aimed at high school electrical engineering careers. Commission has directed voluntary contirbutions to non-operating |
|  | AEP                      | FA17-1-000  | \$275,443 |                     |   |
|  | Marathon                 | FA16-7-000  |           |                     | Marathon recorded donations in Account 320 (outside services). Should be recorded in Account 660 since they were nonoperating in nature   |



# Issues identified in rate case applications at PUCs

• Costs in 930.2 such as trade associations, membership groups, chambers of commerce are not itemized or detailed in applications – **burden falls on intervenors** 

### SUPERIOR WATER, LIGHT and POWER COMPANY Non-Labor Miscellaneous General Expense Break-down (acct 930.2)

Inflation Rate 4.10%

| Description                                | wo      | Location | Account | 2021     | 2022     | 2023     | 2025 TY  |
|--|---------|----------|---------|----------|----------|----------|----------|
| SWLP- Electric Dues (Non-lobbying)         | 1670460 | 1600     | 930.22  | \$27,121 | \$27,964 | \$30,796 | \$32,059 |
| SWLP- Community Outreach                   | 2403358 | 1900     | 930.22  | -        | -        | -        | -        |
| SWLP- Gas Dues (Non-lobbying)              | 1670464 | 1700     | 930.22  | 3,541    | 8,862    | 9,542    | 9,933    |
| SWLP- Water Dues (Non-lobbying)            | 1670465 | 1800     | 930.22  | 3,096    | 2,868    | 2,647    | 2,756    |
| SWLP Board of Directors' Fees and Expenses | 1672221 | 1900     | 930.24  | 34       | 466      | -        | -        |
|  |         |          |         | \$33,792 | \$40,159 | \$42,985 | \$44,747 |

| Description                  | FERC Account No. |    |            | <br>Nonths Ended<br>cember 2020 | 12 Months Ended December 2019 |            |
|------------------------------|------------------|----|------------|---------------------------------|-------------------------------|------------|
| Outside Services Employed    |                  |    |            |                                 |                               |            |
| Electric                     | 923              | \$ | 68,823,428 | \$<br>66,439,481                | \$                            | 64,762,078 |
| Gas                          | 923              | \$ | 11,493,603 | \$<br>10,566,287                | \$                            | 10,820,799 |
| General Advertising Expenses |                  |    |            |                                 |                               |            |
| Electric                     | 930.1            | \$ | 708,019    | \$<br>478,062                   | \$                            | 731,040    |

7,163,038

95,189

930.2

930.2

|                                 |             | 1              |                   |                                       |                   |           |
|---------------------------------|-------------|----------------|-------------------|---------------------------------------|-------------------|-----------|
| Mi                              | scellaneous | General Expens | e (FERC 930.2)    |                                       |                   |           |
|                                 |             | <u> </u>       |                   | · · · · · · · · · · · · · · · · · · · |                   |           |
|                                 | 1           |                |                   |                                       |                   |           |
|                                 |             | 2018           | 2019              | 2020                                  | 2022              | 2023      |
|                                 | Î           | Actuals        | Actuals           | Actuals                               | Test Year         | Test Year |
| Industry Association Dues       | Electric    | 315,860        | 331,956           | 322,117                               | 339,594           | 339,594   |
|                                 | Gas         | 64,029         | 70,581            | 60,782                                | 66,212            | 66,212    |
| Director Food and Evanges       |             | 105 204        | 100.026           | 220 002                               | 240 000           | 250.064   |
| Director Fees and Expenses      | Electric    | 185,384        | 199,936<br>24.216 | 238,002                               | 249,809<br>27.059 |           |
|                                 | 1           |                |                   |                                       |                   |           |
| Stockholder Information Expense | Electric    | 63,351         | 40,542            | 17,198                                | 48,274            | 48,756    |
|                                 | Gas         | 8,160          | 4,932             | 1,863                                 | 5,229             | 5,281     |
| SEC Filing Expense              | Electric    | 6.221          | 26.244            | 7.354                                 | 10.254            | 10.254    |
|                                 | Gas         | 794            | 3,171             | 796                                   | 1,111             | 1,111     |
| Total                           |             | 667,547        | 701,578           | 674,255                               | 747,542           | 748,359   |
|                                 |             |                |                   |                                       |                   |           |
|                                 | Electric    | 570,816        | 598,678           | 584,671                               | 647,931           |           |
|                                 | Gas         | 96 731         | 102 900           | 89 584                                | 99 611            | 99 691    |

Note: the above data represents total Company balances

Gas

Electric

Gas

Miscellaneous General Expenses



114.171

7,554,140

82,644

### Issues identified in rate case applications at PUCs cont.

• What happens when we see the breakdown of 930.2?

|  |                | _     |   |        |          |
|--|----------------|-------|---|--------|----------|
| INDUSTRY ASSOCIATION DUES FOR THE 12 MONTHS    | ENDED 12/31/22 | 930.2 | EL PASO CENTRAL BUSINESS ASSOCIATION                | 200    |          |
|  |                | 930.2 | EL PASO CENTRAL BUSINESS ASSOCIATION                | 25     |          |
|  |                | 930.2 | EL PASO CENTRAL BUSINESS ASSOCIATION                | 500    |          |
|  |                | 000.2 | EL PASO CENTRAL BUSINESS ASSOCIATION Subtotal       | 300    | 700      |
| ORGANIZATION                                   | AMOUNT         | 921   | EL PASO CLUB  | 074    | 725      |
|  |                | 921   | EL PASO CLUB  | 271    |          |
|  |                |       |   | 271    |          |
| AMERICAN GAS ASSOCIATION                       | 217,207        | 921   | EL PASO CLUB  | 271    |          |
|  |                | 921   | EL PASO CLUB  | 271    |          |
| THE ASSOCIATED GAS DISTRIBUTORS OF FLORIDA     | 12,500         | 921   | EL PASO CLUB  | 314    |          |
|  | ,              | 921   | EL PASO CLUB  | 271    |          |
| FLORIDA NATURAL GAS ASSOCIATION                | 82,419         |       | EL PASO CLUB Subtotal                               |        | 1,669 ** |
| TEGRIDATIVATORIAL GAO AGGGGIATION              | 02,410         | 930.2 | EL PASO HISPANIC CHAMBER OF COMMERCE                | 35,000 |          |
| GTI - OPERATIONS TECHNOLOGY DEVELOPMENT (OTD)  | 165,000        |       | EL PASO HISPANIC CHAMBER OF COMMERCE Subtotal       | ,      | 35,000   |
| GIT-OPERATIONS TECHNOLOGY DEVELOPMENT (OTD)    | 165,000        | 921   | EL PASO HOTEL & MOTEL ASSOCIATION                   | 150    | 00,000   |
| CONTINUE OF PENEWARI E NATURAL CAS             | 40.000         | 921   | EL PASO HOTEL & MOTEL ASSOCIATION                   | 150    |          |
| COALITION FOR RENEWABLE NATURAL GAS            | 18,000         |       | EL PASO HOTEL & MOTEL ASSOCIATION Subtotal          | 150    | 300      |
|  |                | 921   | GREATER EL PASO CHAMBER OF COMMERCE                 | 1,650  | 300      |
| SOUTHERN GAS ASSOCIATION                       | 40,350         | 021   | GREATER EL PASO CHAMBER OF COMMERCE Subtotal        | 000,1  | 4.050    |
|  |                | 930.2 |   | 00.000 | 1,650    |
| GTI - UTILIZATION TECHNOLOGY DEVELOPMENT (UTD) | 200,000        | 930.2 | GREATER EL PASO CHAMBER OF COMMERCE Subtotal        | 60,000 |          |
|  |                | 000.0 |   |        | 60,000   |
| NATURAL GAS VEHICLE COALITION                  | 22,869         | 930.2 |   | 10,000 |          |
|  |                | 930.2 |   | 10,100 |          |
| ENERGY SOLUTIONS CENTER                        | 19,530         |       | GREATER LAS CRUCES CHAMBER OF COMMERCE Subtotal     |        | 20,100   |
|  | ,              | 930.2 |   | 250    |          |
| GTI  | 25.000         |       | HATCH VALLEY CHAMBER OF COMMERCE Subtotal           |        | 250      |
|  | 20,000         | 921   | JUNIOR ACHIEVEMENT OF DESERT SOUTHWEST INC          | 100    |          |
| TAMPA BAY CLEAN CITIES COALITION               | 2,500          |       | JUNIOR ACHIEVEMENT OF DESERT SOUTHWEST INC Subtotal |        | 100      |
| TAINIFA BAT CLEAN CITIES COALITION             | 2,300          | 921   | LAS CRUCES FORUM                                    | 100    | 100      |
| NATIONAL DIVERSITY COUNTY                      | 40.500         | 921   | LAS CRUCES FORUM                                    | 100    |          |
| NATIONAL DIVERSITY COUNCIL                     | 16,500         | 921   | LAS CRUCES FORUM                                    | 100    |          |
|  |                | 921   | LAS CRUCES FORUM                                    | 100    |          |
|  |                | 921   | LAS CRUCES FORUM                                    |        |          |
|  |                | 321   | LAS CRUCES FORUM Subtotal                           | 100    |          |
|  |                | 930.2 |   |        | 500      |
|  |                | 930.2 |   | 5,000  |          |
| TOTAL  | 821,875        | 004   | LAS CRUCES HISPANIC CHAMBER OF COMMERCE Subtotal    |        | 5,000    |
|  |                | 11114 | *******   |        |          |

| Line<br>No. | Year | FERC<br>ACCT   | Description   | Total Amount           | Allocation<br>to SPS | Test Year<br>Amount to<br>SPS |
|-------------|------|----------------|---|------------------------|----------------------|-------------------------------|
|             |      |                |   |                        | 10.000               |                               |
| 1           | 2012 | 930.2          | Electric Power Research Institute (EPRI)  | \$ 62,909.00           | 10.68%               |                               |
| 2           | 2012 | 930.2          | Electric Power Research Institute (EPRI)  | 270,836.53             | 12.77%               | 34,586.64                     |
| 3           | 2012 | 930.2          | Electric Power Research Institute (EPRI)  | 77,112.00              | 13.23%               | 10,198.06                     |
| 4           | 2012 | 930.2          | Electric Power Research Institute (EPRI)  | 158,848.06             | 21.81%               | 34,650.00                     |
| 5           | 2012 | 930.2          | Electric Power Research Institute (EPRI)  | 89,385.00              | 24.49%               | 21,887.17                     |
| 6           | 2012 | 930.2          | Electric Power Research Institute (EPRI)  | 103,996.17             | 26.43%               | 27,487.12                     |
| 7           | 2012 | 930.2          | Electric Power Research Institute (EPRI)  | 311,988.51             | 30.64%               | 95,604.82                     |
|             |      |                |   | \$ 1,075,075.27        |                      | \$ 231,132.94                 |
| 8           | 2013 | 930.2          | Electric Power Research Institute (EPRI)  | 3.951.00               | 10 74%               | 424.31                        |
| 9           | 2013 | 930.2          | Electric Power Research Institute (EPRI)  | 304.992.48             | 13.09%               | 39,909.18                     |
| 10          | 2013 | 930.2          | Electric Power Research Institute (EPRI)  | 78,465.32              | 13.23%               | 10,378.37                     |
| 11          | 2013 | 930.2          | Electric Power Research Institute (EPRI)  | 185,949,16             | 22 67%               | 42,155.60                     |
| 12          | 2013 | 930.2          | Electric Power Research Institute (EPRI)  | 73,354.75              | 30.64%               | 22,478,54                     |
| 13          | 2013 | 930.2          | Electric Power Research Institute (EPRI)  | 234,177.03             | 31.70%               | 74,244.42                     |
| 14          | 2013 | 930.2          | Electric Power Research Institute (EPRI)  | 7,244.07               | 100.00%              | 7,244.07                      |
|             | 2013 | ,,,,,,,        |   | \$ 888,133.81          | 100.0070             | \$ 196,834.50                 |
| 15          | 2014 | 930.2          | Electric Downer Describ Lectifote (EDD)   | 73,943.59              | 0.23%                | 171.03                        |
|             |      |                | Electric Power Research Institute (EPRI)  |                        | 0.25%                | 297.58                        |
| 16<br>17    | 2014 | 930.2<br>930.2 | Electric Power Research Institute (EPRI)  | 64,231.45<br>77,328.38 | 13.09%               |                               |
| 18          | 2014 | 930.2          | Electric Power Research Institute (EPRI) Electric Power Research Institute (EPRI) | 19.947.36              | 13.09%               | 10,118.65<br>2,638.38         |
|             | 2014 |                | Electric Power Research Institute (EPRI)  |                        | 13.23%               | 2,638.38<br>36.074.42         |
| 19          |      | 930.2<br>930.2 |   | 272,385.14             | 13.44%               | 8,043.07                      |
| 20          | 2014 |                | Electric Power Research Institute (EPRI)  | 59,842.08              |                      |                               |
| 21          | 2014 | 930.2          | Electric Power Research Institute (EPRI)  | 62,628.38              | 22.67%               | 14,198.17                     |
| 22          | 2014 | 930.2          | Electric Power Research Institute (EPRI)  | 153,871.14             | 23.30%               | 35,856.90                     |
| 23          | 2014 | 930.2          | Electric Power Research Institute (EPRI)  | 73,943.59              | 31.11%               | 23,007.18                     |
| 24          | 2014 | 930.2          | Electric Power Research Institute (EPRI)  | 64,231.45              | 31.24%               | 20,066.61                     |
| 25          | 2014 | 930.2          | Electric Power Research Institute (EPRI)  | 147,887.18             | 31.35%               | 46,356.40                     |
| 26          | 2014 | 930.2          | Electric Power Research Institute (EPRI)  | 45,045.28              | 100.00%              | 45,045.28                     |
| 27          |      |                |   | \$ 1,115,285.02        |                      | \$ 241,873.68                 |



Albany Area Chamber of Commerce

Albany-Millersburg Economic Development Corporation

Association of Washington Cities

Bay Area Chamber of Commerce

**Butte Valley Chamber of Commerce** 

Carbon County Chamber of Commerce

Central Point Chamber of Commerce

Cheyenne Sunrise Rotary Club

Clatsop Economic Development Resources

Clatsop Economic Development Resources

Cody Country Chamber of Commerce

Cottage Grove Chamber of Commerce

Creswell Chamber of Commerce

**Dayton Chamber of Commerce** 

Grants Pass Josephine County Chamber of Commerce

Greater Yakima Chamber of Commerce

Green River Chamber of Commerce

Idaho Economic Development Association

Idaho Economic Development Association

Klamath County Economic Development Association

Klamath County Economic Development Association

Klamath Falls Downtown Association

League of Oregon Cities

Lebanon Area Chamber of Commerce

Linn-Benton Utilities Coordinating Council

Madras-Jefferson County Chamber of Commerce

Mount Shasta Chamber of Commerce

Oregon Business Council

Oregon Economic Development Association

Oregon Economic Development Association

Pendleton Chamber of Commerce

**Pomeroy Chamber of Commerce** 

Powell Valley Chamber of Commerce

Redmond Chamber of Commerce

Redmond Executive Association

**Riverton Chamber of Commerce** 

Rock Springs Chamber of Commerce

Roseburg Area Chamber of Commerce

Rotary Club of Roseburg

Rotary Club of Salt Lake City

Southern Oregon Regional Economic Development

Southern Oregon Regional Economic Development

Stayton-Sublimity Chamber of Commerce

Sublette County Chamber of Commerce

Sweet Home Chamber of Commerce

**Tooele County Chamber of Commerce** 

Toppenish Chamber of Commerce

Tri-County Chamber of Commerce

**Umatilla Chamber of Commerce** 

**Utah Manufacturers Association** 

Vernal Area Chamber of Commerce

Wallowa County Chamber of Commerce

Washakie Development Association

Wyoming Business Alliance

Yakima Sunrise Rotary Club

Yakima Valley Tourism

Zillah Chamber of Commerce

Casper Area Economic Development Alliance

Casper Area Economic Development Alliance

Laramie Chamber of Business Alliance

**Utah Manufacturers Association** 

Vernal Area Chamber of Commerce

Wallowa County Chamber of Commerce

Washakie Development Association

Wyoming Business Alliance

Yakima Sunrise Rotary Club

Yakima Valley Tourism

Zillah Chamber of Commerce

Casper Area Economic Development Alliance

Casper Area Economic Development Alliance

Laramie Chamber of Business Alliance

Laramie Chamber of Business Alliance

Ogden-Weber Chamber of Commerce

Oregonians for Food & Shelter, Inc.

Portland DAMA International Chapter

Rexburg Rotary Club

**Utah Alliance for Economic Development** 

**Utah Taxpayers Association** 

**Utah Technology Council** 

Utility Economic Development Association, Inc.

Yreka Chamber of Commerce

Friends of Old Town Stayton

**Grandview Chamber of Commerce** 

Heber Valley Tourism/Economic Development, Chamber

Park City Chamber Bureau

Richfield Area Chamber of Commerce

Rotary Club of Pendleton

St. George Area Economic Development

St. George Area Economic Development

Albany Downtown Association



### Issues identified in rate case applications at PUCs cont.

• Board of Director expenses, investor relation fees, aircraft, clubs, gifts

| Operations Expense Adjust<br>Advertising Expense |      |              | \$<br>(10,757)  |
|--|------|--------------|-----------------|
| Acct 909   | \$   | (34.74)      |                 |
| Acct 913   | \$   | (700.00)     |                 |
| Acct 930.1                                       | \$   | (10,022.13)  |                 |
| Industry Dues                                    |      |              | \$<br>(15,991)  |
| Acct 930.2                                       | \$   | (15,990.51)  |                 |
| Food or Meals                                    |      |              | \$<br>(5,930)   |
| Acct 930.2                                       | \$   | (5,929.67)   |                 |
| General Disallowances                            |      |              | \$<br>(102,342) |
| Acct 930.2                                       | \$   | (102,341.72) |                 |
| Medical Expenses                                 |      |              | \$<br>(129)     |
| Acct 930.2                                       | \$   | (129.42)     |                 |
| Business Gifts and Enterta                       | ainm | ent Expenses | \$<br>(27,901)  |
| Acct 930.2                                       | \$   | (27,900.84)  |                 |
| Marketing Expenses                               |      |              | \$<br>(3,966)   |
| Acct 930.2                                       | \$   | (3,965.55)   |                 |
| Aircraft Expenses                                |      |              | \$<br>(3,200)   |
| Acct 930.2                                       | \$   | (3,200.00)   |                 |
| Club Memberships and Sp                          | oous | al Travel    | \$<br>(2,025)   |
| Acct 930.2                                       | \$   | (2,025.40)   |                 |
| Board Member Retreat                             |      |              | \$<br>(275)     |
| Acct 930.2                                       | \$   | (275.00)     |                 |
| Non-Employee Director C                          | omp  | ensation     | \$<br>(24,569)  |
| Acct 930.2                                       | \$   | (24,569.00)  |                 |
| O&M Portion of Incentive                         | Com  | pensation    | \$<br>(226,667) |
| Acct 930.2                                       | \$   | (226,666.96) |                 |
| Executive Compensation                           |      |              | \$<br>(28,176)  |
| Acct 930.2                                       | \$   | (28,176.00)  | <br>            |
|  |      |              | \$<br>(451,927) |

| Other Miscellaneous Costs  |         |        |
|--|---------|--------|
| Description  |         | Amount |
| CORSERVA INC - WFH (Investor Relations)                                  | \$      | 41     |
| WB MASON CO INC (Investor Relations)                                     | \$      | 102    |
| Wequassett Resort (Board of Trustees Conference Location)                | \$      | 19,340 |
| Palm Beach Resort (Board of Trustees Conference Location)                | \$      | 3,006  |
| Premier Elite Transportation (Board of Trustees - Travel/Transportation) | \$      | 2,382  |
| Chatham Inn (Board of Trustees - Lodging)                                | \$      | 594    |
| Mandarin Boston Hotel (Board of Trustees - Lodging)                      | \$      | 172    |
| Boston Catering & Events (Board of Trustees - Food/Beverage)             | \$      | 2,311  |
| Misc. Board of Trustees Expenses   | \$      | 595    |
| Employee Benefit Overheads (Investor Relations)                          | \$      | 18,255 |
| Misc. Employee Expenses (Investor Relations)                             | \$      | 266    |
| Picnic Basket Catering (CL&P Board of Directors - Food/Beverage)         | \$      | 489    |
| Sebastian's Catering (CL&P Board of Directors - Food/Beverage)           | \$      | 129    |
| Registrations and Conference Expense (Investor Relations)                | \$      | 263    |
| Travel (Investor Relations)  | \$      | 1,733  |
| To   | tal: \$ | 49,678 |

Total BOT, Board of Directors, and Investor Relations Expenses: \$ 57,256

CT Public Act 23–102 ratepayer accountability compliance filings provide specifics on what comprises these expenses



### Issues identified in rate case applications at PUCs cont.

- Service company / affiliate charges to the Company
  - Is there a cost allocation methodology?
  - How is the Company determining what gets charged to the utility subsidiaries?
  - Is the Company charged at an unfair rate compared to regulated and non-regulated subsidiaries?
  - Reasonable and necessary?

| 2  | 930.2 | Industry Association Dues  | 821,875   |
|----|-------|--|-----------|
| 3  | 930.2 | Emera Intercompany Charges   | 697,145   |
| 4  | 930.2 | Direct Software/Hardware Maintenance/Support                             | 606,846   |
| 5  | 930.2 | Registration/Report Filing Fees/Bank and Letter of Credit Fees           | 452,589   |
| 6  | 930.2 | Facility Costs   | 424,152   |
| 7  | 930.2 | Director Fees and Expenses   | 129,850   |
| 8  | 930.2 | New Mexico Gas Company (NMGC) - I.T. charges                             | 64,032    |
| 9  | 930.2 | Tampa Electric (TEC) - Telecom   | 743,505   |
| 10 | 930.2 | Tampa Electric (TEC) - Facilities Charge                                 | 258,504   |
| 11 | 930.2 | Tampa Electric Other Direct Intercompany Charges                         | 4,618,712 |
| 12 | 930.2 | Tampa Electric Shared Services (TEC) Corporate OH Allocation             | 4,059,400 |
| 13 | 930.2 | Tampa Electric Shared Services (TEC) - HR and Employee Relations         | 446,242   |
| 14 | 930.2 | Tampa Electric Shared Services (TEC) - Procurement                       | 839,071   |
| 15 | 930.2 | Tampa Electric Shared Services (TEC) - I.T.                              | 6,444,709 |
| 16 | 930.2 | Tampa Electric Shared Services (TEC) - Admin, Emergency Mgmt, AP, Claims | 1,590,799 |
| 17 | 930.2 | Tampa Electric (TEC) - IT and Telecom Asset Usage                        | 890,734   |
| 18 | 930.2 | Peoples Gas System Miscellaneous Internal Costs                          | 523,214   |
| 19 | 930.2 | COVID Related Costs (PPE and other)                                      | 92,872    |
|    |       |  |           |



# Holding company / affiliate charges to the Company - Examining FirstEnergy

- "The Maryland investigation has revealed millions of dollars in charges from FESC to Potomac Edison that Potomac Edison has been unable to explain.
- In one example, Potomac Edison refused (or is unable) to say what it got for the \$6.83 million it paid FirstEnergy and accounted for as 'Non-Third Party Vendors."

| Potomac Edison Other | 930.20 | MiscGeneralExp | 210037111 | CUMBERLAND-ALLEGANY COUNTY          | \$ 275.00   |
|----------------------|--------|----------------|-----------|-------------------------------------|-------------|
| Potomac Edison Other | 930.20 | MiscGeneralExp | 210037186 | GRANT COUNTY CHAMBER OF COMMERCE    | \$ 300.00   |
| Potomac Edison Other | 930.20 | MiscGeneralExp | 210037205 | PENDLETON COUNTY CHAMBER OF         | \$ 300.00   |
| Potomac Edison Other | 930.20 | MiscGeneralExp | 210037265 | BERKELEY SPRINGS-MORGAN COUNTY      | \$ 250.00   |
| Potomac Edison Other | 930.20 | MiscGeneralExp | 210037608 | MARYLAND CHAMBER OF COMMERCE        | \$ 2,091.00 |
| Potomac Edison Other | 930.20 | MiscGeneralExp | 210038733 | CLEAN FUELS OHIO                    | \$ 36.20    |
| Potomac Edison Other | 930.20 | MiscGeneralExp | 210038845 | ALLEGANY COUNTY CHAMBER OF COMMERCE | \$ 454.50   |
| Potomac Edison Other | 930.20 | MiscGeneralExp | 210038846 | MARTINSBURG BERKELEY COUNTY         | \$ 1,054.35 |
| Potomac Edison Other | 930.20 | MiscGeneralExp | 210038878 | CASE WESTERN RESERVE UNIVERSITY     | \$ 2,172.00 |
| Potomac Edison Other | 930.20 | MiscGeneralExp | 210038946 | THE CADMUS GROUP INCORPORATED       | \$ 3,221.09 |
| Potomac Edison Other | 930.20 | MiscGeneralExp | 210039744 | CHAMBER OF COMMERCE OF FREDERICK CO | \$ 2,746.80 |
| Potomac Edison Other | 930.20 | MiscGeneralExp | 210040132 | ASSOCIATION OF ENERGY SERVICES      | \$ 1,573.76 |
| Potomac Edison Other | 930.20 | MiscGeneralExp | 210040132 | ASSOCIATION OF ENERGY SERVICES      | \$ 1,573.76 |

| Potomac Edison Other | 923.00 | OutsideSvcxEmployed | 210063220 | PGA TOUR INC                       | \$ 8,193.97  |
|----------------------|--------|---------------------|-----------|------------------------------------|--------------|
|                      |        |                     | . '       |                                    | <u> </u>     |
| Potomac Edison Other | 923.00 | OutsideSvcxEmployed | 140016239 | CLEVELAND INDIANS BASEBALL         | \$ 32,637.74 |
|                      |        |                     |           |                                    |              |
| Potomac Edison Other | 923.00 | OutsideSvcxEmployed | 210017920 | DEMOCRATIC GOVERNORS ASSOCIATION   | \$ 3,065.00  |
|                      | 1      | 1                   |           |                                    |              |
| Potomac Edison Other | 923.00 | OutsideSvcxEmployed | 140027389 | CLEVELAND BROWNS FOOTBALL CO LLC   | \$ 1,211.44  |
|                      | ,      |                     |           |                                    |              |
| Potomac Edison Other | 923.00 | OutsideSvcxEmployed | 210056935 | REPUBLICAN ATTORNEYS GENERAL ASSOC | \$ 1,226.00  |



# **Discovery**

- Please provide breakdown of items ...
- Please provide invoices for the industry and membership organizations and how the Company determined if any amount of money paid is excluded from rates ...
- Please provide industry/membership org. board materials, finance committee materials, presentations, meeting minutes ...
- Please provide a complete copy of Company Board of Director meeting minutes, reports, documents ...
- Please provide aircraft travel logs (first-class or business class costs), detailed explanation what the corporate aircraft is used for, how the Company determines use of the aircraft versus commercial air travel ...
- Please provide an explanation of the Company's policy regarding spousal and guest travel on the corporate aircraft ...

| _  | THIRD FUNDING REQUEST - 2017  |     |           |
|----|---|-----|-----------|
| 1. |   |     |           |
|    | one requested   |     |           |
| 2, | LEGAL   | H&W | \$400,000 |
| -  | Participation in proceedings and litigation involving the establishment of GHG performance standards for new, modified, and reconstructed EGUs under § 111(b). This activity involves possible participation in litigation in the D.C. Circuit over the rule should the court deny the pending motion to hold the case in abeyance, including possible preparation for and participation in oral argument; preparation of a possible replacement for the current section 111(b) rule; possible rulemaking activity on a repeal of the current section 111(b) rule; communications with UARG members; and coordination with states and other stakeholder groups.  Participation in proceedings and litigation involving the establishment of |     |           |
|    | guidelines for GHG performance standards for existing EGUs under § 111(d) (the Clean Power Plan). This activity involves possible participation in litigation in the D.C. Circuit over the rule should the court deny the pending motion to hold the case in abeyance; review of any opinion that could be issued by the D.C. Circuit; preparation of a possible replacement for the Clean Power Plan; possible rulemaking activity on the repeal of the Clean Power Plan; communications with UARG members; and coordination with states and other stakeholder groups.   |     |           |
|    | Participation in proceedings and litigation involving the denial of petitions for reconsideration of the Clean Power Plan. This activity involves possible participation in litigation in the D.C. Circuit should the court deny the pending motion to hold the case in abeyance; communications with UARG members regarding the litigation; and continued coordination with states and other stakeholder groups.   |     |           |
|    | Participation in proceedings and litigation involving the authority of EPA to revise emission guidelines under § 111(d). This activity involves possible participation in rulemaking activity on EPA's reconsideration of the revised guidelines under § 111(d) for emissions of landfill gas from municipal solid waste landfills and possible participation in litigation depending on whether the issue on which UARG is interested (whether § 111(d) guidelines can be revised) is addressed on reconsideration; possible preparation of a briefing proposal; communications with UARG members; and continued coordination with landfill groups that are also petitioners in the litigation.  |     |           |
|    | Tracking and reporting on other EPA activities related to potential regulation of carbon dioxide and other GHG emissions under the CAA and petitions to EPA or citizen suits seeking such regulation; monitoring litigation and other proceedings on such matters; responding to members' questions; coordinating with the Committee co-chairs; and preparing for and participating in the September Policy Committee meeting.  |     |           |



# **Testimony**

- Company's board helps to allow the utility to maintain financial integrity, high quality, reliable service. Parent company's board oversees investments in various companies ... does not provide any added management or value ... chief objective is to protect shareholder interests.
- Staff found numerous expenses for meals and entertainment that included liquor, lack of documentation ... due to an excessive number of these instances, removed 100 percent of costs.
- Staff has determined that the Company's current allocation methodology creates subsidization, including inappropriate mark-ups.
- Company has the affirmative burden of proof to demonstrate that its proposed rates are just and reasonable ... failed to show these dues do not include impermissible costs ...



## Discovery and testimony cont.

- NARUC audits showed breakdown of operating expenses
- "Hopefully you will find the information contained herein to be useful in helping you decide which, if any, of the costs of the association you should approve for inclusion in utility rates..."
- We don't see this breakdown anymore

#### IMPORTANT IRS REQUIRED NOTICE

Dues payments, contributions or gifts to the American Gas Association are not tax deductible as charitable contributions for federal income tax purposes. However, they may be deductible as ordinary and necessary business expenses subject to restrictions imposed as a result of AGA's lobbying activities as defined by the Budget Reconciliation Act of 1993. AGA estimates that the nondeductible portion of your 2021 dues -- the portion that is allocable to lobbying is 3.8%.

- 1 The portion of 2018 membership dues relating to influencing legislation, which is not deductible for federal income tax purposes, is estimated to be 13%.
- 2 The portion of the 2018 industry issues support relating to influencing legislation is estimated to be 24%.
- 3 The Restoration, Operations, and Crisis Management Program is related to improvements to industry—wide responses to major outages (e.g. National Response Event); continuity of industry and business operations; and EEI's all hazards (storms, cyber, etc.) support and coordination of the industry during times of crises. No portion of this assessment is allocable to influencing legislation.
- 4 The Edison Foundation is an IRC 501(c)(3) educational and charitable organization. Contributions are deductible for federal income tax purposes to the extent provided by law. Please consult your tax advisor with respect to your specific situation.

#### AMERICAN GAS ASSOCIATION SUMMARY OF EXPENSES FOR THE YEAR ENDED DECEMBER 31, 1990

| EXPENSE CATEGORY                      | PERCENTAGE |  |
|---------------------------------------|------------|--|
|                                       | 9.65%      |  |
| Communications  GEDIA COMMUNICATIONS: |            |  |
| Commercial Equipment                  | 8.13%      |  |
| Environmental                         | 8.36%      |  |
| Industrial Equipment                  | 3.02%      |  |
| Institutional                         | .84%       |  |
| Power Generating Equipment            | .70%       |  |
| Promotional                           | 8.23%      |  |
| Residential Equipment                 | 13.69%     |  |
| Consumer & Community Affairs          | 2.54%      |  |
| Finance & Administration Services     | 5.61%      |  |
| General Counsel & Corporate Secretary | 4.72%      |  |
| Government Relations                  | 10.24%     |  |
| Marketing Services                    | 0.30%      |  |

| General Counsel & Corporate Secretary | 4.72%    |
|---------------------------------------|----------|
| Government Relations                  | 10.24%   |
| Marketing Services                    | 9.39%    |
| Membership & Meeting Services         | 2.77%    |
| Operating & Engineering Services      | 5.01%    |
| Planning & Analysis                   | 10.64%   |
| TOTAL                                 | 103.54%* |

 $<sup>^*\</sup>text{Total}$  exceeds 100% because a portion of AGA's activities are funded by interest

#### Table 11: EEI Spending

Edison Electric Institute Schedule of Expenses by NARUC Category For Core Dues Activities For the Year Ended December 31, 2005

| NARUC Operating Expense Category              | % of<br>Dues |
|---|--------------|
| Legislative Advocacy                          | 20.38%       |
| Legislative Policy Research                   | 6.02%        |
| Regulatory Advocacy                           | 16.49%       |
| Regulatory Policy Research                    | 13.99%       |
| Advertising                                   | 1.67%        |
| Marketing                                     | 3.68%        |
| Utility Operations and Engineering            | 11.31%       |
| Finance, Legal, Planning and Customer Service | 18.75%       |
| Public Relations                              | 7.71%        |
| Total Expenses                                | 100.00%      |



### State level developments

### • CA PUC PFD/Order (No.16-09-001)

• "SCE provides a description of EEI activities and relies on the EEI invoice to support its contention that SCE is properly seeking recovery of \$1,552,609 from ratepayers ... The EEI invoice however, is insufficient evidence to establish the portion which should be recovered from ratepayers."

### • KY PSC Order (No.2020-00349)

• "KU should know, it has the affirmative burden of proof in this matter as to whether its proposed rates are fair, just and reasonable ... The second and third reasons for the denial ... are both reasons are the result of intervening activities ... EEI is engaging in activity the Commission has previously denied recovery of expenses for ..."

### • OR PUC Order (No.UG 461)

 Parties agreed to remove expenses associated with the American Gas Association and Northwest Gas Association

### ACC Chairman O'Connor Proposed Amendment No.2 (No.E-0135A022-0144)

- "However, the Commission does not support paying for APS's membership in advocacy organizations such as EEI with ratepayer-derived funds, and thus is not including APS's operating expenses the TY dues paid for APS's EEI membership."
- 14 states have filed legislative proposals in the '23-'24 session to prohibit utilities from using customer funds to support political activities bills in CT, CO, ME became law (NY passed SB1556 that prohibited cost recovery of trade association dues in '21)



## State level developments cont.

Section 3 prohibits an investor-owned electric or gas utility from recovering various costs from its customers, including:

- More than 50% of annual total compensation or of expense reimbursement for a utility's board of directors;
- Tax penalties or fines issued against the utility;
- Investor-relation expenses;
- Certain advertising and public relations expenses;
- Lobbying and other expenses intended to influence the outcome of local, state, or federal legislation or ballot measures;
- Charitable giving expenses;
- Certain organizational and membership dues;
- Certain political contributions or expenses;
- Travel, lodging, food, or beverage expenses for the utility's board of directors and officers;
- Gift or entertainment expenses;
- Expenses related to aircraft for a utility's board of directors and officers; and
- Expenses related to unregulated products or services sold or provided by a utility.

- Sec. 3. (NEW) (Effective from passage) (a) No public service company shall recover through rates any direct or indirect cost associated with membership, dues, sponsorships or contributions to a business or industry trade association, group or related entity incorporated under Section 501 of the Internal Revenue Code of 1986, or any subsequent corresponding internal revenue code of the United States, as amended from time to time.
- (b) No public service company shall recover through rates any direct or indirect cost associated with lobbying or legislative action, as such terms are defined in section 1-91 of the general statutes.
- (c) No public service company shall recover through rates any direct or indirect cost associated with advertising, marketing, communications that seek to influence public opinion or any other related costs identified by the authority, unless such marketing, advertising, communications or related costs are specifically approved or ordered by the authority or the Department of Energy and Environmental Protection.
- (d) No public service company shall recover through rates any direct or indirect cost associated with (1) travel, lodging or food and beverage expenses for such company's board of directors and officers or the board of directors and officers of such company's parent company; (2) entertainment or gifts; (3) any owned, leased or chartered aircraft for such company's board of directors and officers or the board of directors and officers of such company; or (4) investor



### Federal level developments

### March 2021 Center for Biological Diversity petition to FERC (Docket RM21-15-000)

- "Petition does not seek to change the [IRC] definition of "lobbying" ... the Petition merely seeks to ensure that utility regulators have sufficient information to determine whether industry association activities that do not fit this narrow legal definition should be funded by ratepayers." CBD
- "AGA does conduct advocacy to advance its members' interests ... but many of AGA's activities, advocacy or otherwise, does not involve lobbying. While lobbying is a form of advocacy, not all advocacy is lobbying..." AGA

### December 2021 Notice of Inquiry issued by FERC (Docket RM22-5-000)

- "Nothing keeps the monopoly from spending money on First Amendment protected speech, including lobbying legislators and related public-relations activities, but its investors should pay those costs, not captive customers." Commissioner Christie
- "Regulated utilities have every right to engage in outreach to influence public opinion on political issues. Presumptively, however, they do not have the right to pass through the costs of this outreach to their customers' bills." Commissioner Clements
- Comments filed by consumer advocates, AG offices, environmental and public interest organizations, large energy users, HEPG

### H.R. 5075 – Ethics in Energy Act of 2023

- To direct FERC and amend Uniform System of Accounts to place expenses in accounts that are presumptively not recoverable from ratepayers
- Itemized list of expenses filed with the Commission



# Questions?

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