
Walmart

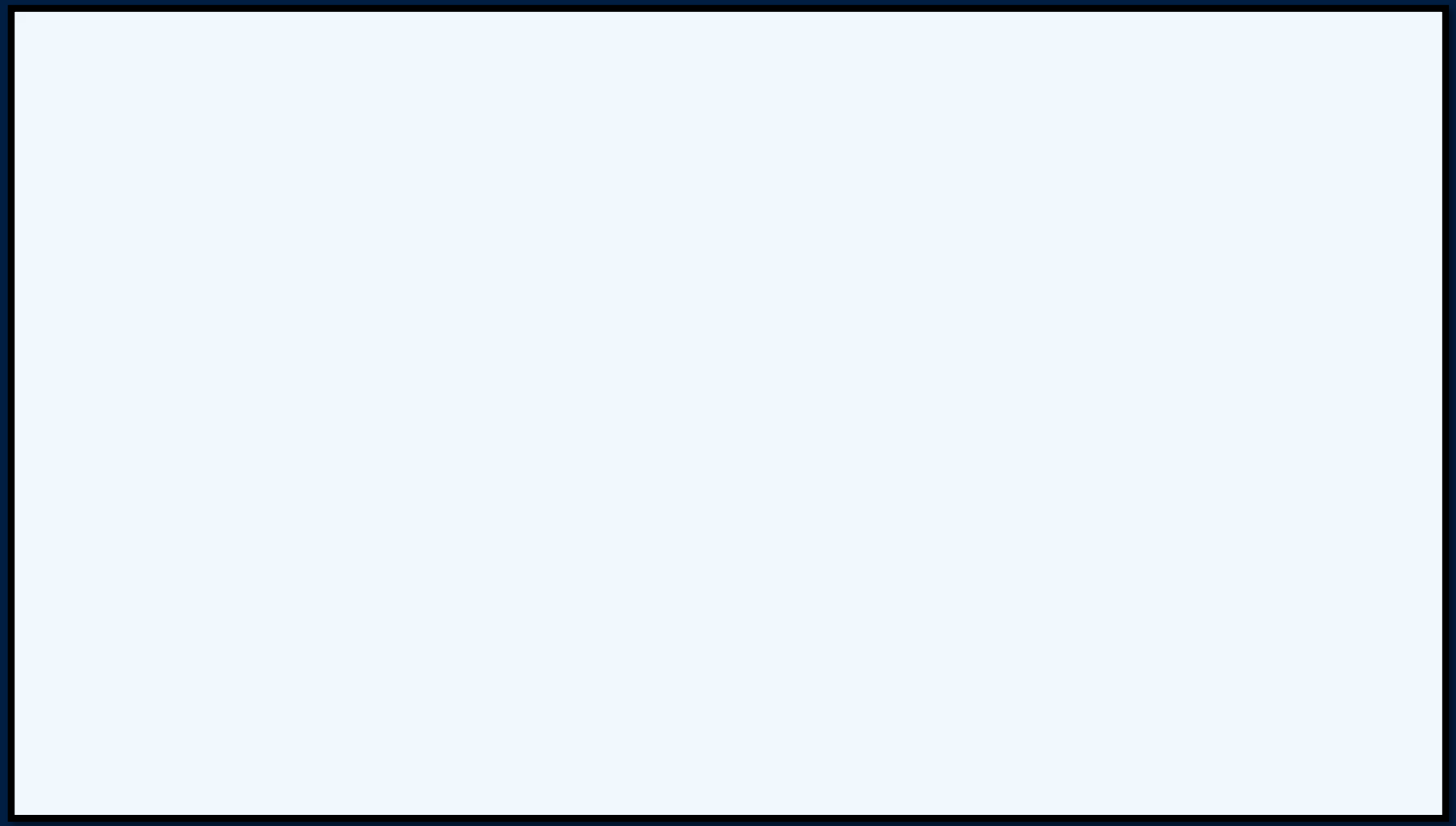

NEW
DREAM BIG PRINCESS
MYSTERY WAND SERIES 2
SLIME
RainBocoRoo
Sparkle Girlz

Walmart

How our customers shop is transforming

We are transforming to serve them

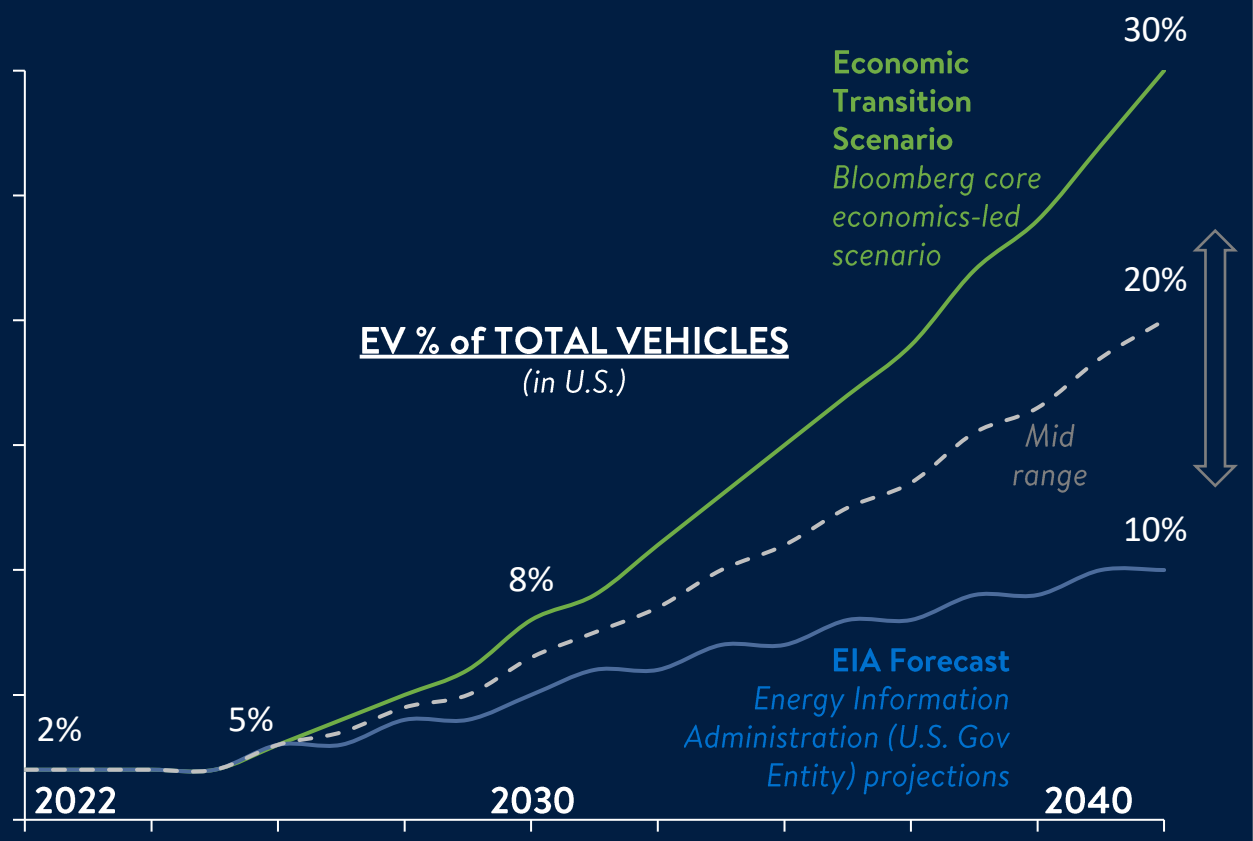
We intend to build a reliable, accessible, & affordable EV fast charging network



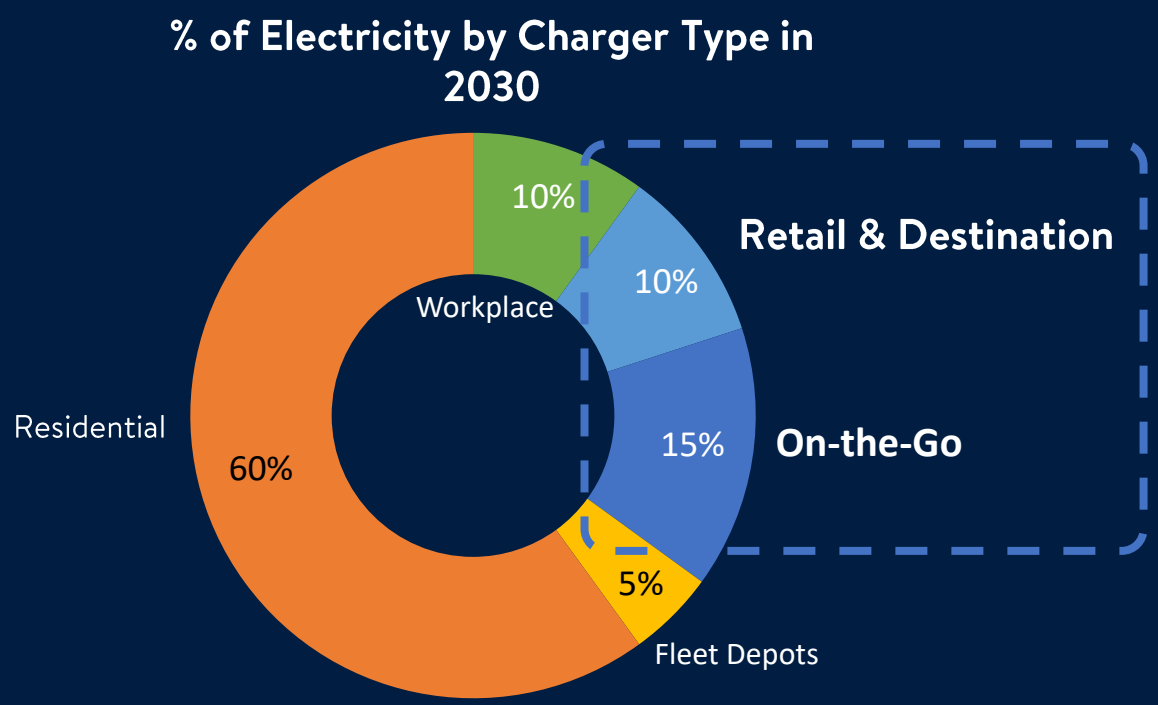
Why are we committing now?

The U.S. EV market has reached a consumer adoption tipping point at 5% of new car sales in 2022

EV Market Growth



Retail Charging Segment



By the Numbers

Location
Traffic
Site Control
Space

90% of Americans within 10 miles

1,800 sites within 2 miles of a highway

Daily Customer Traffic

4,200 owned sites

Over 1 billion sq ft of parking lots

EV Services
Fleet Synergies

2,500 Auto Care Centers

8,000 Light Duty Fleet Vehicles

GoLocal Spark Drivers

Walmart has 3X more DCFC on property than any other retailer

1,281
Ultra Fast
DC Chargers

at 281
Walmart,
Sam's Clubs
and NHMs

across 43
states

Walmart Transportation Operates one of the Largest & Safest Private Fleets in the US

Over 1,000 Yard Tractors

Over 8,000 Corporate Vehicles

Over 10,000 Refrigerated Trailers

Over 10,000 OTR Tractors

Over the Road Proof of Technology Projects

Problem Statement:
OTR tractors are the largest contributor to Walmart transportation emissions due to fossil fuel powered vehicles.

Strategy:
Conduct POTs across fuel types to unlock learnings, determine OEM selection, define future fleet mix, and refine conversion strategy

Expectation:
Walmart expects a mix of **EV (200 mi. Range)**, **hydrogen fuel cell (400 mi. Range)**, and **CNG (700 mi. Range)** to make up our future fleet.

Current Initiatives:
Deploy zero emissions over the road tractors in California in 2023 across EV, Hydrogen, and CNG with plans to significantly expand in coming years.

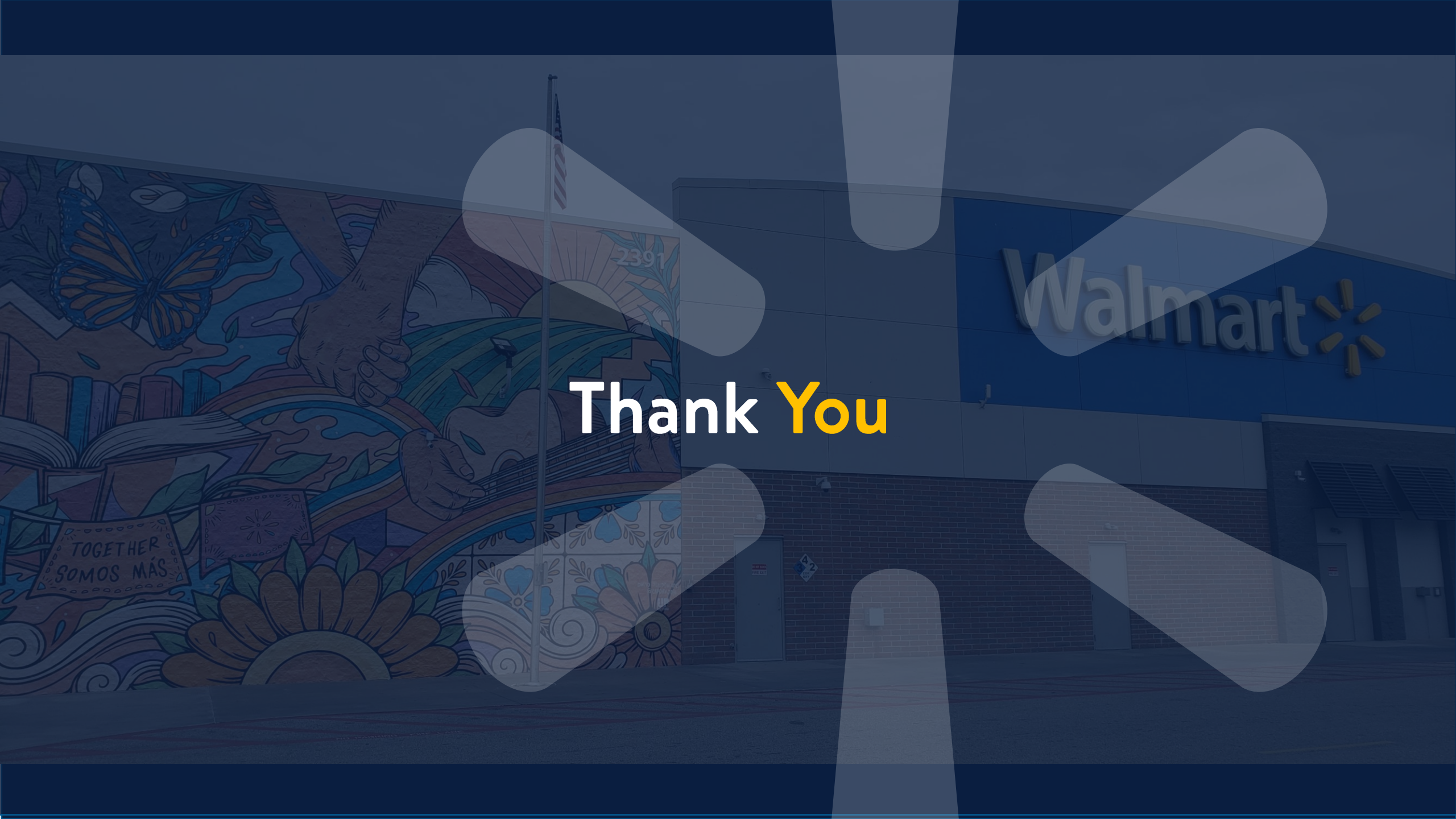
EV Yard Truck Expansion

Problem Statement:
Yard tractors are primarily run on diesel fuel today contributing to Walmart's overall emissions

Strategy:
Walmart is accelerating EV Yard Truck expansion in certain areas such as Southern California due to regulations and incentives. Continue to test and deploy EV & Hydrogen vehicles within the fleet.

Expectation:
California sites and many others in the network will be converted to EV in the future. Hydrogen may be used at certain facilities due to overlap with already built out hydrogen fuel infrastructure at a portion of our distribution centers.

Current Initiatives:
Deploying EV yard trucks across sites in CA from 2023-2026
Testing of hydrogen fuel cell yard tractors planned for 2023



Thank You